Target Market Determination



Product Name	Cash Management Account (S10)				
lssuer	G&C Mutual Bank Limited, ABN 72 087 650 637, AFSL & Australian Credit Licence 238311				
Effective Date	30 September 2024Next Review Date30 March 2026		30 March 2026		
Target Market	Description of Target Market				
	 Retail customers who: need an account to keep their savings separate from their everyday transaction account need a savings account with tiered interest rates, offering higher returns 				
	Description of Product, including key attributes				
	 This is a savings account with a number of key attributes: no minimum deposit funds available at-call 7 days after deposit withdrawal limits variable interest rate access through online banking and mobile app no debit card access loyalty structured fee regime range of unlimited fee free transactions including Osko and BPAY Additional features, fees, charges, or conditions other than those displayed in this document may be available or applicable. This document must be read together with the G&C Mutual Bank Account and Access Facilities Terms and Conditions, Summary of Account and Access Facilities, Fees and Charges Schedule and Interest Rate Schedule. Needs, Objectives and Financial Situation This product has been designed for those wanting to earn interest by having a separate savings account to assist with achieving saving goals, and access to spend				
	these funds in a variety of ways. The for retail customers.		-		
	Want to invest their savings and ea add and withdraw amounts from ti		ing the flexibility to	✓	
	Want to separate their everyday spending money from their savings 🗸 🗸				
	Need the ability to transfer money through digital channels, online banking and mobile app				
	Do not require the certainty of fixed interest earnings each month \checkmark				
	Minimum eligibility and account criteria not met 🛛 🗴				
	Seeking funds available immediate	ly after being credited	d to your account	*	

Distribution Conditions	This product is designed to be distributed by G&C Mutual Bank through the following channels:			
	 online through our website 			
	 online through relevant third-party comparison sites 			
	 targeted advertising 			
	 by phone or email through our Contact Centre 			
	 in person through our Service Centres 			
	This product can only be issued to those who are eligible and meet the minimum account criteria. All applicants must be:			
	 aged 12 years or older, or if aged under 12, the account signatory must be an adult relative; 			
	 a permanent resident of Australia; and 			
	 able to meet ou 	r identity verification requirements		
	Only representatives who have the appropriate levels of authority may advise on and distribute this product. They will have been trained on this product and in particular, the target market and relevant acceptance criteria.			
Reviewing this Target Market	We will review this Target Market Determination in accordance with the below:			
Determination	Initial Review	Within 12 months of the effective date		
	Periodic Review	Within 18 months of the effective date		
	Review Triggers or Events	Any event or circumstances arising that would suggest this TMD		
	of Events	is no longer appropriate will prompt a review of this TMD. This may include (but is not limited to):		
	of Events			
	of Events	may include (but is not limited to):		
		 may include (but is not limited to): A material change to the product or its terms and conditions; A change in our acceptance criteria that impacts on the 		
		 may include (but is not limited to): A material change to the product or its terms and conditions; A change in our acceptance criteria that impacts on the suitability of the product for the target market; 		
		 may include (but is not limited to): A material change to the product or its terms and conditions; A change in our acceptance criteria that impacts on the suitability of the product for the target market; Negative trends across sales and product usage data; 		
		 may include (but is not limited to): A material change to the product or its terms and conditions; A change in our acceptance criteria that impacts on the suitability of the product for the target market; Negative trends across sales and product usage data; Distribution conditions are no longer appropriate; External events such as adverse media coverage or regulatory 		
Reporting	We will collect and	 may include (but is not limited to): A material change to the product or its terms and conditions; A change in our acceptance criteria that impacts on the suitability of the product for the target market; Negative trends across sales and product usage data; Distribution conditions are no longer appropriate; External events such as adverse media coverage or regulatory attention; and Significant numbers of complaints received from customers in relation to the use of the product. 		
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